



TRACKMAN®

Grant Waite, TrackMan owner

TRACKMAN SALES REPRESENTATIVE NETHERLANDS, BELGIUM AND ASSISTANT TO THE VP OF SALES & MARKETING EMEA

Since the very beginning TrackMan has benefited from the skills and commitment of exceptional people. Today, as always, we seek the best talent to build on our success story.

As a TrackMan Representative for Netherlands and Belgium you would demonstrate and sell TrackMan products and services in your assigned territory.

In addition the successful candidate will support the VP of Sales & Marketing EMEA in other European markets.

The compensation plan consists of 50% fixed salary and 50% variable pay. You will benefit from extensive onboard training and continuous coaching. Reporting to the Vice President of Sales and Marketing EMEA, you will work out of your home office.

JOB RESPONSIBILITIES

- ✓ Demand generation through cooperation with the local PGA and other golf organizations
- ✓ Product demonstrations to Teaching Pros, Club Fitters, ambitious Amateurs and other client segments
- ✓ Proposal preparation and order administration
- ✓ Customer training and 1st level support
- ✓ Organization of TrackMan University workshops
- ✓ Product testing and provision of feedback to our software and hardware development teams
- ✓ Development and continuous improvement of your territories sales strategy

REQUIREMENTS, MUST HAVE

- ✓ Consultative sales experience
- ✓ Golf Professional or single HCP amateur golfer
- ✓ Advanced computer skills Windows 7 / Windows 8 configuration (device management), Microsoft Office
- ✓ Excellent communication skills and good presenter
- ✓ Hard worker which delivers on commitments
- ✓ Excellent English and German language skills

PREFERABLY

- ✓ Business degree
- ✓ Network in local golf Industry
- ✓ Dutch language skills
- ✓ Experience in developing and applying sales and marketing strategies

ABOUT TRACKMAN

TrackMan is a Danish technology company that develops, manufactures and sells 3D ball flight measurement equipment used in golf. Today, TrackMan is a world leader in ball flight and club data measurement and the company is considered to have set the industry standards for accuracy in golf, revolutionized the ball flight laws and raised the general understanding of the golf swing.

To apply send your CV with cover letter
sales_europe@trackman.dk